

GREATER WASHINGTON SALE



THE LOGICAL SHOPPING CENTER

OF THE NATION'S CAPITAL

Emphasizing the Importance of Washington as a Shopping Center
and the Decided Advantage of Doing All Your Buying at Kann's

"THE BUSY CORNER"

S. Kann Sons & Co.

5TH ST. AND PENNA. AVE.

The Busy Corner starts on a new Era in Storekeeping that is of decided interest to everyone in Washington and vicinity—for twenty-two years we have always given the "Best of Everything for the Least Money"—careful analysis during these twenty-two years has shown us that the larger the volume of our business the lower in proportion is our overhead expense, which makes it possible for us to always sell for less. We have planned for the next twelve months to do a volume of business that will enable us to cut this expense still lower, which will necessarily accrue to your benefit by enabling us to offer you still lower prices, so that it will more than ever be

THE BUSY CORNER OF WASHINGTON

There Will Be no Sacrifice in Quality But Instead We Will Be in a Position to, and Will, Give Better Qualities for Less Money

It is an era in storekeeping on vastly different lines, and on a good basis that must appeal to careful housewives. The start will be in the morning. Every need of women and children and for the home will be met in a newly, helpful satisfying way. Every section on every floor is interested in this movement; every aisle leads to some opportunity to supply a want at a saving. Some things advertised, many not advertised, but plainly marked and each lot exactly as represented.

We List Part of the Dependable Values to Start the Ball Rolling

It Should Cause You to Always Think First of Kann's When Buying Is to Be Done

We Have Succeeded So Far Beyond Even Our Own Expectations That We Say UNPRECEDENTED VALUES in

Women's & Misses' SUITS



Worth Up to \$35, Greater Washington Sale Price. . . . **\$17.50**

BUT ONLY 400 OF THEM. You cannot take any risk of delay. Be here when the doors open at 8:30 a. m.

The variety of materials is positively surprising, including Mixtures, Whipcords, Poplins, Gabardines and Broadcloths. All the wanted shades, as well as black.

Every garment is cleverly modeled, and each an exposition of the very best and latest fashion ideals.

Many models are designed after very expensive garments, and express the latest thought of the designers.

There are fur-trimmed models and many with the high choker collars in this special purchase.

Tailored Suits of broadcloth, regularly priced at \$35.00, at. . . . **\$17.50**

Tailored Suits of poplins, regularly at \$25.00, Monday for. . . . **\$17.50**

Tailored Suits of whipcords, regularly \$25.00, Monday at. . . . **\$17.50**

Tailored Suits of gabardines, regularly \$27.50, Monday at. . . . **\$17.50**

And many others not specialized to select from.

All sizes for women, 34 to 44 bust. All sizes for misses, from 16 to 20 years.

Extra Space to Make Buying Easy.
Extra Salespeople to Serve You.

Kann's—Second Floor.

Women's Mercerized Hose

Known as Kann's Special at 35c

In the "Greater Washington Sale," choice, per pair. . . . **25c**

Six-thread heels and toes, double soles, high spliced, full regular made; choice of black and tan.

Children's Special "School" Hose in the Sale. Our regular 12 1/2c values. . . . **10c**

Heavy 1 1/2 or 2 1/2 rib, sizes 6 to 14, inches; black; double heels, knees and toes.

Kann's—Street Floor.

Real "Save-Money Offer" in Women's Medium Weight

Fall Underwear

Our Regular 50c Value. Choice. . . . **29c**

This is certainly a representative value of our "Greater Washington Sale."

The vests are high-neck, long-sleeve models; pants with French bands, shell-finish trimmed; fleeced.

CHILDREN'S RIBBED VESTS AND PANTS; regularly 25c values. Greater Washington Sale price. . . . **18c**

Fleeced vests, high neck, long sleeves; pants ankle length; all sizes.

Kann's—Second Floor.

Here Is an Announcement So Important That Every Woman In Washington Should Read—

Street and Afternoon DRESSES

Positive Values Up to \$25.00

Greater Washington Sale Price

\$10.00

With the determination to make this the most notable sale we have ever held we have scoured the market, and prevailed upon the makers to co-operate with us to an extent we ourselves scarcely hoped for. The result is this offering so out of the ordinary that we cannot do it justice on paper. You must see the Dresses to appreciate them.

Serge and Satin Combinations.

Serge and Taffeta Dresses.

New Redingote styles.

Box pleated effects.

Waist line models.

Plain tailored styles.

Smartly trimmed models.

Plenty of more elaborate, dressy effects for street and afternoon wear, in crepe de chine, charmeuse, satins and novelty taffetas, combined with Georgette crepe. Many with touches of embroidery, others fur trimmed. Shown in all the new shades.

Kann's—Second Floor.



A Determination to Outdo Every Former Record Results in These Best Values Yet

273 Trimmed Silk Velvet Hats, \$7.50 Values. Greater Washington Sale Price, Each. . . . **\$3.95**

Hats in all black, in black and white and black with a touch of color such as gold and silver trimmings; other trimmings are fancy ostrich, flowers and ribbons. The very smartest of the new shapes.

BLACK VELVET HATS, untrimmed; in large and small shapes, including turbans and sailors. 1.75 values. Greater Washington Sale price. . . . **89c**

Untrimmed Silk Velvet Hats, \$3.95 Values—Greater Washington Sale Price. . . . **\$1.89**

Black and colors, all finished with black silk binding on edge. Great assortment of small and large shapes; new models secured especially for this sale from one of New York's best known manufacturers.

New Ostrich Double Pompons, with band in plain and two-tone colors, such as black, old rose, black and blue, black and white, black and green and plain shades.

\$1.95 values, Greater Washington Sale price, each. . . . **95c**

Kann's—Second Floor.

We Secured Them Because We Had Made Up Our Minds We Would. They Are the Best Values of the Year, So Far

Sample Silk and Crepe Waists

Worth up to \$6.00. Two Lots—Greater Washington Sale Prices Are. . . . **\$1.69 and \$2.87**

The assortment contains everything in the latest up-to-the-moment styles that you are looking for.

Waists of Crepe de Chine

Waists of Georgette Crepe

Waists of Lace and Chiffon

Waists of Novelty Satins and Silks.

The \$1.69 Lot at Bargain Table—Street Floor.

The \$2.87 Lot—Second Floor.



Your Attention Will Be Arrested by These Interest-Compelling Values In Misses' and Juniors' Coats

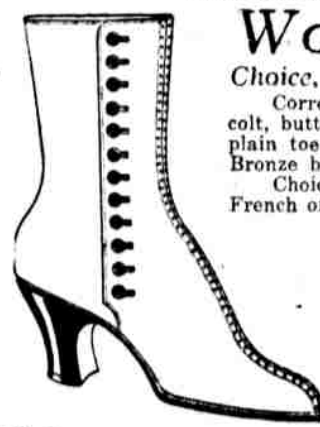
Kinds Worth up to \$8.00, Greater Washington Sale Price. . . . **\$4.87**

Sport and College Coat models, in plaids, stripes, checks and mixtures. Many finished with large pockets. Made up in all the chic, smart style that appeals to young girls.

Sizes 14 to 18 and 13 to 19

Kann's—Second Floor.

Here is a Special in the "Greater Washington" Sale That We Are Proud of—Correct Dress Styles In \$4.00, \$5.00 and \$6.00



Women's Stylish Shoes \$2.90

Choice, Pair

Correct in every detail for dress occasions; these are in patent colt, button or lace with colored cloth or buck tops. Dull calf, with plain toe or tip. Patent or dull, with black cloth top; button or lace. Bronze button boots.

Choice of hand-turned or Goodyear welt soles; heels are leather; French or new Military Cuban heels, or covered wood.

Evening Slippers. Newest models at \$3.00. Choice. . . . **\$1.90**

Choice of patent kid, black satin, dull mat kid, with cross straps or dull kid headed; also plain, bronze, with genuine hand-turned soles and covered Louis heels.

Children's and Misses' Shoes. Special purchase \$1.50 and \$2.00 values. Choice. . . . **90c**

Dull calf, patent colt button styles with broad nature shape toe. Extra good dress shoe. All sizes from 8 1/2 to 11, children, 11 1/2 to 2, misses.

\$1.00 Value for 79c

That's the Decree in

WOMEN'S GLACE LAMBSKIN GLOVES

for the Greater Washington Sale tomorrow. Black, white, tan and brown, with two-tone embroidered stitched back and contrasting welts. New imported stock.

Women's 12-button Length Real Kid Gloves; mousquetaire style, with three buttons at wrist; in black, white and champagne. Regularly \$1.59 \$2.25 pair. This sale. . . . **\$1.59**